## the ZERO COST program $^{\scriptscriptstyle{\mathrm{M}}}$



# Energy Conservation and Efficiency at ZERO COST Just another way OMNI Saves.

OMNI Solutions is proud to be a partner with Zenergy to enrich businesses by reducing energy consumption, saving them money in the process and improving their bottom line.

How does your business manage energy consumption in a way that is both efficient and cost-effective? Do you know how you can improve your bottom line through reduced energy consumption? If you're like most businesses, you don't. The Zero cost Program by Zenergy enriches businesses by reducing energy use, and saving money in the process. All at a no out-of-pocket cost.



### th∈ ZERO COST program<sup>™</sup> Energy Conservation and Efficiency

The Zero Cost Program is a financing mechanism that allows end-use customers (commercial, industrial, and Municipal entities) to reduce their utility expenses (water, natural gas and electricity) by implementing proven conservation technologies (retrofits) such as LED Lighting, HVAC controls, Motor controllers, etc. Because these technologies have an immediate effect on reducing utility usage (gallons, thermal units, or kilowatt-hours) and long-term effect on improving demand, there is an immediate dollar savings proposition as well as a longer-term value proposition created for the customer.

Under the Program, Zenergy provides financing (via third-party financiers) to pay for the required upgrades. Each customer enters into a Managed Energy Services Agreement (MESA). Each MESA encompasses a forecast of guaranteed reduction in kilowatt-hours of electricity, therms of natural gas, and/or gallons of water, which results in immediate dollar savings from these savings that Zenergy recoups its investment dollars and profit margins over the course of 5-7 years. These dollars provide a payback of principal typically within 28-32 months for the various hardware products sold and the services provided.



# th∈ ZERO COST program™

**Energy Conservation and Efficiency** 

## HOW IT WORKS:

From Energy Audit to Immediate Dollar Savings.

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### 2 AUDIT & ANALYSIS

- Business survey
- Gather initial documents
- Request all usage history from utilities
- Evaluate risk profile
- Finance approval
- Initial engagement agreement

- Evaluate all usage data
- Conduct full energy audit and site survey
- Create savings proposition based upon newly forecasted usage curves
- Execute MESA

## 3 INSTALLATION

- Conduct installation
- Complete walk through with customer
- Execute acceptance certification of all working technology
- Analyze first utility bills
- Begin payment process

OMNI Solutions, a Wisconsin company, was founded by established leaders in the industries of manufacturing, hospitality, health care, and housekeeping. Visit omnisaves.com or call 888.356.9111 for more information.

